

JCED BULLETIN

Jones County Economic Development Newsletter

April/May/June 2026

GOLDMAN SACHS 10,000 SMALL BUSINESSES PROGRAM

Jones County Economic Development is excited to partner and share an incredible opportunity for small businesses in our communities. The Goldman Sachs 10,000 Small Businesses (10KSB) program is now accepting applications for the Spring 2026 Cohort. This program is a fully funded, 12-week program that equips entrepreneurs with the tools, resources, and strategies to take their businesses to the next level. This could be just the game-changer **YOUR** business needs!

Program Snapshot:

- **Who it's for:** Small business owners with at least 2 employees, \$75K+ in annual revenue, and 2+ years in operation. Any industry including non-profits.
- **What it offers:** A 12-week, no-cost business education program focused on growth strategy, financial management, leadership, and more.
- **Cost:** Fully funded by Goldman Sachs Foundation — no tuition cost to the business owners taking part.

The education program focuses on outcomes that are helpful to your business, regardless of the industry sector you might be in. Some of the outcomes that the program alumni businesses have seen are:

- 66% of alumni grow revenue within 6 months
- 44% create new jobs
- 85% collaborate or do business with other alumni

10,000 small businesses

Calling All Small Business Owners

Apply now to take your business to the next level

Participate in a fully funded 12-week business education program. Develop an actionable growth plan. Join a network of over 16,000 entrepreneurs nationwide, including 300+ in Iowa.

Mitchell Hora
10,000 Small Businesses Graduate
Continuum Ag - Washington, Iowa

Why Should You Apply?

- Expert-Led Curriculum: Strategy, finance, marketing, leadership
- Personalized Support: One-on-one advising tailored to your needs
- Powerful Network: 16,000+ alumni across the U.S.
- Proven Impact: Revenue and job growth for thousands of graduates

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GOLDMAN SACHS 10K SMALL BUSINESSES

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Here are what some Iowa alumni had to say about their time in the program:

1. Dylan Book (BigDeal Car Care in Adel):
“Ever since the Goldman Sachs program, I have been working on the business instead of working *in* the business.”
2. Elizabeth Hoppe (DEJABREW, LLC in Emmetsburg):
“10,000 Small Businesses made me very confident. You don’t ever want to have to deal with uncertainty or unexpected change—but I feel like I have the tools to handle it and to predict it too. Right now, small towns are encouraging kids to leave...if we can give one or two people that full-time job that keeps them in the community, that’s the secret to keeping this community alive and growing.”
3. Benjamin Pingel (Pingel Farms in Badger):
“It’s such a beautiful thing to go plant this little seed and then watch it grow. My dad built this giant legacy right here and I’d like to see that continue.”

Interested In Applying?

Key Dates & Deadlines

- **Two Cohorts Each Year:** Spring & Fall
- **Spring 2026 Application Deadline: June 1, 2026**
- **Info Sessions:**
 - Virtual info sessions are listed on our website: www.iowa10ksb.com
 - Contact our team to schedule an in-person or virtual session in your community
 - **Workshops Available (1 hour, free of charge):**
 - *Differentiating Your Organization with Employee Soft Skills*
 - *Pathways to Growth: Financial Statement Workshop*

□ If interested, make sure to apply at the link below by June 1, 2026. We cannot wait to hear all of the success stories coming out of Jones County.

www.10ksbapply.com



10,000 small businesses

**You built your business.
We'll help you grow it.**

Participate in a fully funded 12-week business education program. Develop an actionable growth plan. Access tailored support from experienced business advisors. Join a network of over 16,000 entrepreneurs nationwide, including 300+ in Iowa.

Lisa Thilges
10,000 Small Businesses Graduate
Prairie View Hospital - Grimes, Iowa

JCED Helps State Collect Business Data

The Iowa Business Retention and Expansion (BRE) Survey is a business questionnaire conducted in partnership between the Iowa Economic Development Authority (IEDA), local economic developers, and utility partners to understand the needs and plans of Iowa employers.

IEDA, economic development partners, and utilities assemble a list of businesses in targeted industry clusters comprised of large employers, utility assigned accounts and companies that have received financial assistance through the IEDA’s incentive programs. Local economic developers manage the survey, which is comprised of short a list of standardized questions, and responses are aggregated by local developers and analyzed by IEDA on a quarterly basis.

Data secured from these responses are utilized by IEDA to inform policy and how to effectively engage with businesses to support their needs. Many state programs are a direct result of the BRE survey including “This is Iowa” talent attraction campaign, Certified Sites, Manufacturing 4.0, Business Incentives for Growth (BIG), Workforce Housing Tax Credit and many other business assistance programs.

A GREAT VA-(OR STAY)-CATION AT JELLYSTONE PARK IN MONTICELLO!

Nestled along the scenic Maquoketa River in eastern Iowa, Jellystone Park™ Monticello offers families the perfect blend of outdoor adventure and resort-style fun. Located between Dubuque and Cedar Rapids, this long-standing destination has been creating memorable camping experiences since 1974 and continues to be a favorite for family getaways.

Guests can customize their stay to match their ideal camping experience. Whether it's a traditional tent site, a full-hookup RV site, or a comfortable cabin, there's an option for everyone. The park features a range of accommodations, including deluxe cabins with full kitchens and bathrooms as well as more rustic options closer to nature—making it easy for families to enjoy the outdoors without sacrificing comfort.

What truly sets Jellystone Park™ Monticello apart is its wide variety of family-friendly activities. The park is designed to keep guests of all ages entertained, from relaxing moments to high-energy fun. Visitors can cool off in the swimming pool, bounce on jumping pillows, or take on the excitement of the inflatable water obstacle course on the lake.

For those looking to explore even more, the park offers river tubing along the Maquoketa River, fishing opportunities, sports courts, and playgrounds. Throughout the season, guests can also enjoy themed weekends, daily crafts, organized games, and outdoor movies—ensuring there's always something happening and new memories to be made.

In addition to its attractions, Jellystone Park™ Monticello prioritizes comfort and convenience. Modern restrooms, Wi-Fi access, a well-stocked camp store, and pet-friendly accommodations help make every stay easy and enjoyable for the whole family.

Open seasonally from April through October, the park welcomes families, groups, and campers of all experience levels. Whether you're planning to come for the day, a quick weekend escape or a longer vacation, Jellystone Park™ Monticello offers the perfect setting to relax, reconnect, and have fun.



LOCAL GOVERNMENT RECHARGE DAY!

The East Central Iowa Council of Governments will be hosting its annual Local Government Recharge Day on Thursday, May 14 from 8:30am - 4:00pm at Fireside Winery in Marengo! Recharge Day is geared toward city administrators, city clerks, and elected officials from smaller cities in the ECICOG region looking to learn from their peers and other local government experts. This year's topics include:

- Legislative Update with the Iowa League of Cities
- ISU's First Impressions Program
- Community Building in an Era of Disengagement and Distrust
- Think Before You Act: Cyber Security and Fraud
- Developer TIF Rebates: Do Your Calculations Add Up?
- Creating Your Own Calm with Kate Moreland

All of this great information to be presented and a chance to network with other regional municipal and county professionals.

The \$75 registration fee includes a continental breakfast and lunch. Register today!

<https://www.ecicog.org/announcements/2026-local-government-recharge?>



STAY TUNED!

Jones County Economic Development has some big changes coming to the Jones County Business Lab!

Keep your eyes on our Facebook page and our 3rd quarter newsletter for more details!

Contact Us

Jones County Economic Development has two convenient offices:

107 S. Ford Street in
Anamosa inside City Hall

200 E. 1st Street in
Monticello inside City Hall

Our Executive Director, Derek Lumsden, can also be reached by Phone at 319-480-7446 or by email at: director@jonescountydevelopment.com